



STRATEGIC HEALTH GROUP LLC

News
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Strategic Health Group Celebrates 10th Anniversary

Co-Founders Dennis Eder and Hank Osowski Speak of Enormous ‘Gratitude and Respect’ as They Reflect on a Decade of Achievement and Growth

(LOS ANGELES – Aug. 23, 2021) — Strategic Health Group is celebrating its 10th anniversary this month with “enormous gratitude and respect” for the many health care organizations and individuals who have contributed to the company’s success and achievements over the past decade.

“From the launch of our firm in 2011 to where we are today a decade later, we have been very fortunate to have been engaged in challenging and innovative assignments, bringing executive experience, new ideas and solutions to meet our clients’ goals and objectives,” said SHG Managing Partner Hank Osowski. “We feel immense gratitude to our clients and friends who have made this last decade so amazing and interesting –from many of the nation’s largest and most successful health plans to a wide variety of smaller regional health plans and start-up organizations.”

One of the unique differentiations SHG brings to its clients is the strong track record of success in its consulting team. Co-Managing Partners Osowski and Dennis Eder, as well as all members of the SHG team, are seasoned veterans who have enjoyed commercial and strategic success in a variety of health care environments over their careers, including health plans, hospitals, investment banking, third-party administration and venture funding.

“The range of assignments we’ve been called upon to address over the past decade have included more than a dozen health plan startups in key markets around the country, market and product expansion, strategy planning and execution, health plan acquisition due diligence, mentorship of the next generation of health care leaders, commercialization of intellectual

property, and litigation support,” said Eder. “During this time we have worked alongside some of the most thoughtful and creative health care leaders of the last decade and have been fortunate to have played a key role as strategic advisors in the development of next generation health care solutions.”

The evidence of SHG’s achievements reside in the many successes of its clients. A startup health plan SHG helped launch now operates in multiple states and has grown to more than 30,000 members in a relatively short time. A value-based network to which SHG consulted has rapidly expanded to become a preeminent contractor in its market, and a health system client of SHG’s has become a major player in the value-based Medicaid program.

Prior to co-founding SHG, Osowski provided leadership to commercial, Medicare and Medicaid health plans for more than three decades. As both a CEO and as a member of various senior executive teams, Osowski was a catalyst for growth, financial turnarounds and operational stability in turbulent markets for, among others, one of the largest Medicare Advantage plans in the nation and a leading Blue Cross plan. Eder had served in numerous operational and financial leadership positions during his 25-year executive career, including CEO of a 250,000-member regional health plan and CFO of a nationally renowned integrated health system. Additionally, Eder brought his financial skills to a number of turnaround situations ranging from a biopharmaceutical company to a leading Medicare Advantage HMO. He is a past honoree as the Los Angeles Business Journal’s “CFO of the Year.”

Strategic Health Group provides health care organizations with consulting services across a wide spectrum of needs including strategic planning, new health plan development, market and product expansion, strategic partnering and affiliation, interim executive management, and many others. For more information, visit strategichealthgroup.com.

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